



The Kansas City Regional Association of REALTORS® presents

Keys to Understanding Short Sales

Buyer issues, multiple offers, lender preferred procedure & approval process, Seller issues, BPO preparation, identifying fraud, investors as purchasers, junior liens, PMI involvement, foreclosure prevention and much more.

Come hear our panel of experts:

Russ Bouknight – Reece & Nichols, Q &A author for KCRAR RealEyes, veteran of 100+ short sale transactions

Tameka Bryant – Broker Owner, The Real Estate House, Freddie Mac Master Listing Broker and CreditSmart certified instructor

Rullah Price– Wells Fargo, Assistant Vice President–Community Relations, Default & Retention Operations

Eileen Pritchett–Genworth Financial, Area Sales Manager

Paul Surles – Realty Resource of KC, LLC, Q &A author for KCRAR RealEyes, veteran of short sale transactions for both investment properties and personal residences

Morning Session & Full Breakfast - Kansas

Wednesday, November 18, 8:00-11:00am

Sheraton Hotel Overland Park (6100 College Blvd, Overland Park, KS 66211)

\$5.00 Registration prior to November 11th, late registration is \$10.

-OR-

Afternoon Session & Box Lunch - Missouri

Wednesday, November 18, 12:00-3:00pm

Harrah's Casino & Hotel (1 Riverboat Dr, North Kansas City, MO 64116)

\$5.00 Registration prior to November 11th, late registration is \$10.

PLEASE REGISTER BY WEDNESDAY, NOVEMBER 11!

REGISTER BY FAX (913) 498-1110 OR

REGISTER ONLINE at www.KCRAR.com (under EVENTS; this is not a CE class)

Name: _____

Company: _____ Phone# _____

Credit Card # _____ Expiration Date _____

Signature: _____ Amount _____

I would like to register for (check one):

_____ KANSAS LOCATION- MORNING SESSION

_____ MISSOURI LOCATION- AFTERNOON SESSION

FOR QUESTIONS CONTACT CRISTALLE AT (913) 266-5908, ALL No -Shows will be billed. For all cancellations a written email must be sent to Cristalle Bozarth (cristallob@kcrar.com) 48 hours prior to the event.